

**SAN BERNARDINO INTERNATIONAL AIRPORT AUTHORITY  
NOTICE OF REQUEST FOR PROPOSALS (RFP)  
FOR TERMINAL BUILDING CONCESSIONS DEVELOPMENT AND OPERATION**

The San Bernardino International Airport Authority (SBIAA) is issuing this Notice of Request for Proposals (RFP) from qualified airport terminal concessionaires wishing to be considered to plan, design, finance, construct and, thereafter, operate and maintain food, beverage and retail concessions in a newly developed commercial passenger terminal building at San Bernardino International Airport (SBD). Copies of the Proposal Package may be downloaded from the SBIAA website at [www.sbdairport.com](http://www.sbdairport.com) under "RFP/Bids". Parties are encouraged to check the SBIAA website for any supplemental information which may be posted for the benefit of preparation of Proposal packages.

Responses to this RFP (Proposals) are due at the SBIAA's administrative office no later than 1:00 p.m. local time on Monday June 30, 2008.

All Proposals will be time-stamped upon receipt, and any Proposals received after the time specified above will be returned unopened. Please submit ten (10) original copies of the Proposal addressed to the attention of Ms. Kelly Berry, Assistant Secretary of the Commission. In bold lettering, mark the envelope with the following words: "PROPOSALS FOR TERMINAL BUILDING CONCESSIONS DEVELOPMENT AND OPERATION." Proposals shall be concise, containing no more than twenty (20) single sided pages of material. Please note that the Transmittal Letter, Table of Contents, completed Company Information Sheets, completed Subcontractor Information Sheets, Resumes and Facility Renderings will not be considered part of the twenty (20) pages.

In order to control the dissemination of information regarding this RFP, organizations interested in submitting Proposals shall not make personal contact with any member of the SBIAA Commission or other SBIAA staff members. All questions should be directed via e-mail to the individual listed below with the words "Terminal RFP" entered on the email subject line:

Bill Ingraham, AAE, Director of Aviation  
San Bernardino International Airport Authority  
294 S. Leland Norton Way, Suite #1  
San Bernardino, CA 92408-0131  
(909) 382-4100  
Fax: (909) 382-4106  
Email: [bingraham@sbdairport.com](mailto:bingraham@sbdairport.com)

Those planning to submit a proposal are encouraged to attend a pre-proposal meeting on Wednesday June 11, 2008, at 10:00 a.m. local time in the SBIAA Conference Room located at 294 S. Leland Norton Way, Suite #1, San Bernardino, California. Airport representatives will be available during the meeting to answer questions. The meeting will include a tour of the SBD commercial passenger airline terminal and concession sites. In the event a party seeking to submit a Proposal is unable to attend the June 11, 2008, pre-proposal meeting, please contact Mr. Bill Ingraham to arrange an opportunity to tour the facility at a later date.

Proposals shall be signed by an authorized individual or officer of the firm submitting the Proposal. Proposals may be withdrawn by the submitting firm at any time prior to the closing date and time for receipt of Proposals.

The SBIAA reserves the right to accept or reject any or all Proposals and/or re-solicit or cancel the procurement process, if deemed to be in the best interests of the SBIAA. Additionally, the SBIAA reserves the right to waive any informality in the RFP. Respondents to this RFP shall be responsible for any and all expenses incurred in preparing said Proposals.

A committee designated by the SBIAA will evaluate the Proposals. Such committee may short-list proposals after the initial evaluation and/or request additional information through interviews, presentations or correspondence. The selected concessionaire will enter into negotiations with the SBIAA to determine terms and provisions of a terminal concessions agreement that will include the development and operation of a food, beverage and retail concessions to be located in a newly constructed commercial passenger terminal building located at San Bernardino International Airport.

San Bernardino International Airport Authority  
San Bernardino, California

Date: May 29, 2008

By: /s/  
Kelly Berry  
Assistant Secretary of the Commission